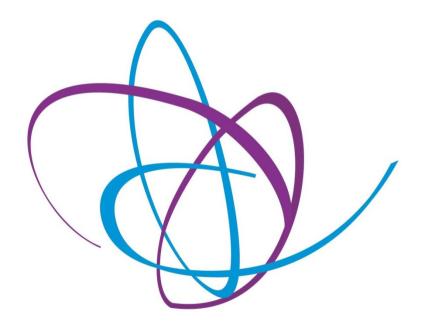


Finding Petroleum

IT infrastructure for the digital oilfield





Oil & Gas Communications in Extreme Environments: Case Studies

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Global Communications for Oil and Gas

Agenda

- Company Introduction
- Case Studies
 - Technical
 - Logistics
 - Security
 - Licensing
 - HSE
- Questions



Hermes Datacommunications International Limited is a British owned company

Provide international links both as extensions of existing corporate networks and as part of a fully-managed solution

Delivers turnkey telecommunications solutions

Since its incorporation in 1991 it has focused <u>entirely</u> on providing services specifically to upstream Oil & Gas industry worldwide



Global coverage through a combination of our own Points of Presence and service partnerships

Service centres provide 24/7 management, monitoring & on-site support

Full project management including licensing and logistics

Earth stations in the UK, Russia, US and Singapore

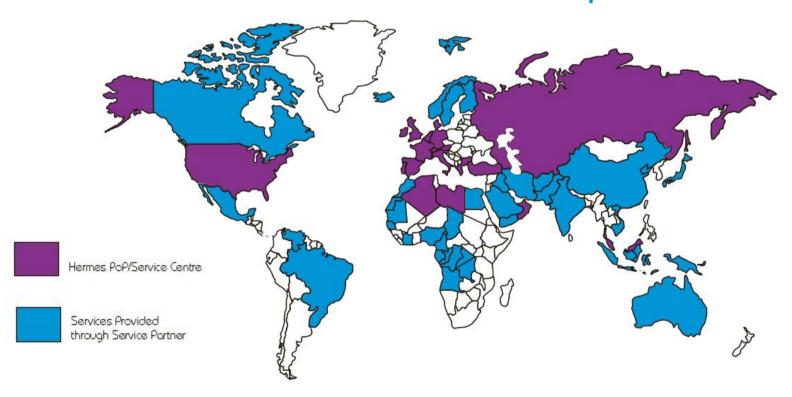
Global fibre network

International leased line, voice and Internet connectivity

Service Level Agreement

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Hermes Datacommunications is a <u>specialist</u> provider of end-to-end communications solutions to Oil & Gas companies



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INDUSTRIES LTD.



















WOOD GROUP PSN











NABORS

























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Case Study – BP Rumaila, Iraq



Design, build & support a 21 site fully meshed VSAT network to interconnect life support camps, de-gassing stations and well sites



Time Line....

13th June All Equipment in Iraq ready for the project start

15th June Project delayed by client until the 28th June

27th June Network redesigned in 24 hours

28th June Life support camps connected

15th July Initial 15 remote sites completed

12th August Bandwidth increase requested

16th August Life support camps moved to additional 7Mb cloud

6th September Order for additional 6 sites received

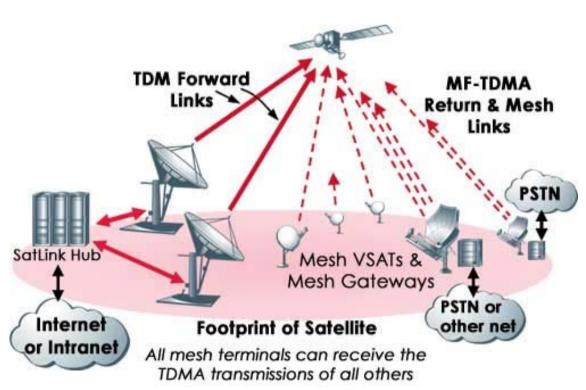
20th September Additional 6 sites operational

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Planning Project Management

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Technology was the simple part....





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Security



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Logistics



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Health & Safety



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Health & Safety



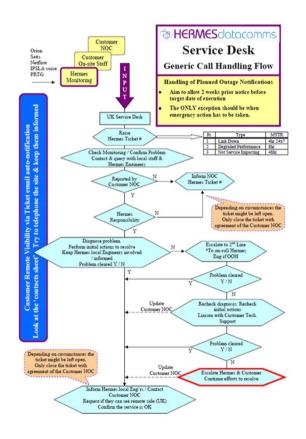




Trading & Operating Licenses



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Monitoring, Support & SLA's





Key success elements....

Planning

Focused service delivery team

Local knowledge & staff

Trading permissions in place

Local storage of mission critical equipment

Operating license agreed

Help Desk support

Flexible approach

"Can do" attitude

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One hit wonder?



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Case Study – Baker Hughes – Libyan Desert

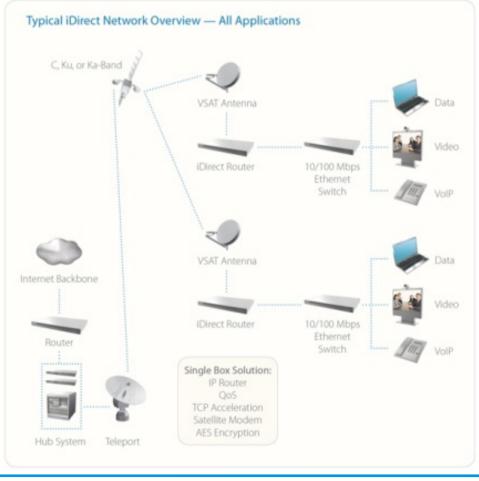


Shared VSAT solution to support mobile seismic and drilling operations





6 mobile systems sharing a 256K/256K TDMA





Same key success elements applied across all projects



A final word from a customer....

"We chose Hermes as our WAN partner because we knew they had the capability to deliver service in some of the most difficult locations in the world, whilst at the same time being responsive and committed to meeting our needs."

Hugh McIntyre, Head of ICT Wood Group PSN

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